Re-Careering & Mentoring Veterans into the Business of Health Innovation

ANNUAL REPORT

2018
MISSION

The mission of MVPvets is to assist, and prepare, transitioning military veterans for meaningful employment in life science companies. We bring veterans, mentors and employers together, through job matching, one-on-one mentoring, online learning and on-the-ground career-building endeavors.

HISTORY

MVPvets started in 2012 on the east coast as a collaborative venture between Abiomed and AdvaMed, primarily serving medical technology companies. Since its designation as a 501(c)(3) veteran non-profit in 2014, MVPvets has broadened its embrace of veterans across the nation, as well as expanded its mentor and partnership base inclusive of the bio-technology and pharmaceutical industries and other life sciences.

VALUES

MVPvets builds its program and services for our nation’s veterans upon a foundation of three essential values: service, honor, and teamwork. Guided by these core values our moral compass will remain true, on-point and focused on delivering value to our veterans and life science industry partners.
Partners, Veterans and Mentors,

Our nation’s veterans flourish across the life sciences industry. They lead global corporations and small companies, championing the cause to serve others and place patients first. Our veterans serve with a purpose, they are mission-focused and enrich an organization’s culture with their knowledge, experience, grit and diversity. That connection to meaning and purpose is why veterans fit so well in the life sciences sector.

This past year, MVPvets concluded its fifth year as the life sciences industry’s exclusive veteran non-profit. Thanks to your sustained contributions and time volunteering as mentors, we’ve reached over 3,000 veterans. And the vast majority of those veterans have secured meaningful careers within the life sciences and STEM-related fields.

We kicked off 2018 by inaugurating a partnership with the Student Veterans of America (SVA) at their national convention. We also expanded our MVPvets.org platform with enhanced job matching capabilities, a member map to build an integrated industry snapshot, and bolstered our life science self-development tools with STEAMBeyond. On the ground, MVPvets engaged thousands of veterans across the nation by co-hosting workshops with Becton-Dickinson Company, Accenture and AdvaMed, as well as representing the industry at an array of Hiring our Heroes events. To close the year, we re-located the principal office to Massachusetts and launched a strategy to expand our presence.

While we have made great progress, our mission to assist and prepare transitioning veterans is far from over. With another one million veterans departing active duty over the next four years and a third destined to leverage their G.I. Bill benefits in academia, we must continue to adapt our programs and demonstrate the value-add of connecting veterans with industry mentors. Moreover, with the life sciences industry expected to continue to grow 10% by 2026, companies not only require, but need the skills and talent transitioning veterans possess.

That is why in 2019 MVPvets intends to strengthen its mentorship program, scale its presence nationally, and more actively engage our nation’s student veteran population. Mentorship is the cornerstone of the MVPvets program, enabling the transfer of knowledge, ideas and discovery between a veteran and an industry mentor. So we’re on a campaign to re-kindle relations with enduring mentors and enlist more than 100 new industry mentors. In 2019, MVPvets will also co-host five career workshops with industry partners, and pilot its first biotech veteran workshop with MassBio. Lastly, we plan to bolster our collaboration with SVA college/university chapters to export MVPvets programs and connections onto our nation’s campuses to inspire and attract more student veterans to the life sciences.

In closing, I’d like to thank our partners and mentors who help us achieve our mission of assisting and preparing transitioning military veterans for meaningful employment in life science companies. We’re grateful for your sustained support. We entered 2019 positioned for success and will undoubtedly be able to positively impact the industry, veterans and the community as we connect more veterans with mentors and meaningful careers in life sciences.

Warmest regards,

Col. Jayson C. Gilberti, USA, Retired
Chief Executive Officer
MVPvets
CORPORATE PARTNERS

PLATINUM
$50K

GOLD
$20K

SILVER
$10K

OFFICE OF FEDERAL CONTRACTOR COMPLIANCE PROGRAM

- MVPets corporate partners demonstrate their commitment to an affirmative action program and practices consistent with recruiting OFCCP covered veterans in accordance with Section 4212
- MVPets corporate partners’ OFCCP obligation to engage in recruiting veterans and listing jobs/career opportunities is fulfilled through partner branding, attendance at veteran hiring events, career workshops & MVPets job and mentor matching services
- MVPets corporate partners with federal contracts and subcontracts valued at $100,000 or more, covered by Section 4212, cannot discriminate based on a person’s status as a protected veteran to include:
  - Disabled veterans
  - Recently separated veterans
  - Armed forces service medal veterans; and other covered veterans*
- A veteran who served on active duty in the U.S. military during a war, or in a campaign or expedition for which a campaign badge was authorized
MEASURABLE IMPACTS

8,998 JOBS POSTED IN 2018

61,135 JOB MATCHING MESSAGES SENT

2018 GROWTH AND CUMULATIVE VETERAN ON-BOARDING

- 33% Growth in this Period
- 3,000 Veterans On-Boarded

VETERANS NOW EMPLOYED, ACTIVE DUTY OR STUDENTS

- 86% Employed, Active Duty or Students
- 14% Unemployed

VETERANS WHO ARE EMPLOYED IN A LIFE SCIENCE ORGANIZATION

- 75% Employed in Life Science / STEM Organization
- 25% Non-STEM / Non-Life Science

All Data Sources: 2018 Veteran Employment Review

74 LIFE SCIENCEALLY COMPANIES
MENTORS

96%

MENTORS EMPLOYED IN LIFE SCIENCES AND/OR STEM

200+
ACTIVE MENTORS
“Thanks again for your time and help in providing insight and pointers on navigating my career search. It definitely got me where I needed to be.”

NATHAN K.
US ARMY INTELLIGENCE

“I really want to thank you for the wealth of knowledge you were willing to share regarding the medical industry and how to better prepare for entering it after I leave the military.”

JOSE VASQUEZ
GREEN BERET, ARMY SPECIAL FORCES

“MVPvets has been one of the most instrumental parts of my transition. In fact, it may be the most impactful of all the programs that I have exposed to.”

KATHY KERRIGAN
CAPTAIN, US NAVY

“Re-careering into the MedTech industry can be a tough task. This is where MVPvets stands apart from other veteran programs and added immense value to my search for a new career.”

MATTHEW SAMMONS
CAPTAIN, US ARMY RESERVES

“The MVPvets career workshop presented a clear picture of how my military experience and skills were applicable in the life sciences industry.”

BRANDON MULRINE
FIELD ARTILLERY OFFICER, US ARMY

“Mentoring provides a connection on a much deeper level than sitting in a classroom or joining an online forum could ever accomplish.”

WILL CAMBARDELLA
RESERVE PUBLIC AFFAIRS OFFICER
EXPANDING THE REACH OF MVPVETS

<table>
<thead>
<tr>
<th>Branch of Service</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Army</td>
<td>43%</td>
</tr>
<tr>
<td>Navy</td>
<td>23%</td>
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<tr>
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<td>22%</td>
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<td>Air Force</td>
<td>11%</td>
</tr>
<tr>
<td>Coast Guard</td>
<td>1%</td>
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</tbody>
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[Map showing locations in the United States with MVPVETS branches marked.]
CAREER READINESS

ENGAGING WITH 100,000+ STUDENT VETERANS
(20,000 IN STEM) AT UNIVERSITIES AND COMMUNITY COLLEGES

ENGAGING WITH 250,000+ ACTIVE DUTY VETERANS IN TRANSITION PER YEAR, ACROSS THE UNITED STATES

EXCLUSIVE MVPVETS VETERAN PORTAL

1,752 CAREER BUILDING LESSONS COMPLETED
NOTABLE EVENTS & PRESS IN 2018

**BD PARTNERS WITH MVPVETS TO CONDUCT RE-CAREERING EVENT**

On April 19th, BD partnered with MVPvets to bring veterans and transitioning military together with mentors from the MedTech industry. Interactive sessions gave veterans an insight into the industry and how their skills can be translated into careers within a company.

**MVPVETS FEATURED AT 2018 MEDTECH CONFERENCE**

MVPvets was featured at the 2018 MedTech Conference, which included keynote speaker President George W. Bush. Mentors from a variety of companies provided insight on the challenges they faced when transitioning from the military into the civilian workplace.

**MVPVETS MA EXPANSION FEATURED IN LIVE NECN INTERVIEW**

MVPvets CEO, Jayson C. Gilberti, joined Sue O’Connell of NECN (New England Cable News) for a live broadcast interview to talk about the mission of MVPvets and detailed information on the new expansion efforts in Massachusetts.
### Statement of Assets, Liabilities, and Net Assets - Cash Basis

**Current Assets**
- Cash - Checking: $370,020
- Cash - Payroll: $23,583
- **Total Current Assets**: $393,603

**Current Liabilities**
- Payroll Liabilities: $8,493
- Credit Card Payable: $25
- **Total Current Liabilities**: $8,518

**Net Assets**
- Without Donor Restrictions: $385,085
- **Total Liabilities and Net Assets**: $393,603

### Statement of Revenues, Expenses, and Net Assets - Cash Basis

**Public Support and Revenue**
- Contributions: $345,613

**Expenses**
- Program Services: $259,442
- Management and General: $35,529
- Fundraising: $6,783
- **Total Expenses**: $301,754

**Change in Net Assets**
- **Beginning of Year**: $341,226
- **End of Year**: $385,085

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**The Nation's Largest Life Science Veteran-Focused 501(c)(3)**

2018 Annual Report
Thank You for Supporting MVPvets as We Re-Career and Mentor Veterans into the Business of Health Innovation